



FEBRUARY 2018

Celebrating 46 Years of Service 1971-2017

**Serving: Allendale, Glen Rock, Ho-Ho-Kus,
Midland Park, Ridgewood, Waldwick, and part of Saddle River**



COMMUNITY MEALS INC.
c/o Christ Church
105 Cottage Place
Ridgewood, N.J. 07450
Phone: 201-447-8295
Web Site:

www.communitymealsonwheels.org

Board of Directors (JANUARY 2018)

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Dawn Cascio

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Administration

Penny Schildkraut
Executive Director

Karen Hoy
Associate Director

Mission

The mission of Community Meals is to provide nutritious meals to individuals who are unable to shop or cook for themselves due to age or disability, and who live in our service area of Allendale, Glen Rock, Ho-Ho-Kus, Midland Park, Ridgewood, Waldwick, and part of Saddle River.

Charitable Status

Community Meals is a 501(c)3 non profit organization and all donations to Community Meals are tax deductible to the full extent allowed by law.

Operations

Community Meals is a volunteer based organization – A group of 125 volunteers package and deliver meals 5 days a week which are prepared by Valley Hospital Food and Nutrition Services.

Community Meals has only 2 part time employees, an Executive Director and an Associate Director working a total of 20-25 hours a week.

Finances

Community Meals receives no public funding and as such depends on the generous financial support of our donors to carry out our mission. In 2017, 61% of our meals were provided to clients who were able to afford the cost, which we endeavor to keep as low as possible. The remaining 39% of our meals were provided to clients who receive partially subsidized or free meals on the basis of financial need. Donated funds are the sole source of these subsidies.

Net subsidized meal costs were over \$35,000 in 2017 and have almost doubled since 2008. Our goal is to maintain and increase our donor base so that we can keep pace with the growing subsidy and food costs and continue to achieve our long held objectives to never turn away a client for financial reasons and to keep the costs of our meals affordable to clients.

Summary Operating Statistics

	2017	2016	2015	% Inc/(Dec)	
				2017/ 2016	2016/ 2015
Number Of Meals Provided	24,831	25,447	24,282	(2.4%)	4.8%
Avg Meals Provided/Week	478	489	467	(2.4%)	4.8%
Total Number Of Individual Clients Served During Year	149	171	194	(12.9%)	(11.9%)
<u>Average # Of Monthly Clients</u>					
Non-subsidized	57	64	63	(10.9%)	1.6%
Subsidized	30	28	27	7.1%	3.7%
Total	87	92	90	(5.4%)	2.2%
% Of Meals Provided To Subsidized Clients	38.9%	35.8%	35.4%	3.1%	0.4%
NET Cost Of Subsidized Meals	\$35,432	\$33,209	\$30,917	6.7%	7.4%

Distribution of Clients By Town 2017 Monthly Average – Active Clients

	<u># of Clients</u>	<u>% Of Total</u>
Allendale	13	14.9
Glen Rock	11	12.6
Ho-Ho-Kus	4	4.6
Midland Park	9	10.3
Ridgewood	32	36.8
Waldwick	15	17.2
Saddle River	3	3.6
Total	87	100.0%

Summary Financial Information

	2017	2016	2015	% Inc/(Dec)	
				2017/ 2016	2016/ 2015
Revenues					
Client Revenues	\$ 72,992	\$ 79,820	\$ 75,044	(8.6%)	6.4%
Interest Income	<u>2,651</u>	<u>2,571</u>	<u>1,286</u>	<u>3.1%</u>	<u>99.9%</u>
Total Revenues	\$ 75,643	\$ 82,391	\$ 76,330	(8.2%)	7.9%
Expenses					
<u>Meals Cost</u>					
Non-Subsidized Meals	\$ 60,380	\$64,993	\$ 62,466	(7.1%)	4.1%
Subsidized Meals	<u>38,447</u>	<u>36,286</u>	<u>34,176</u>	<u>6.0%</u>	<u>6.2%</u>
Total Meals Cost	\$ 98,827	\$101,279	\$ 96,642	(2.4%)	4.8%
Salaries & Payroll Taxes	\$ 26,668	\$28,348	\$ 26,995	(5.9%)	5.0%
Other Expenses	<u>\$ 12,601</u>	<u>14,410</u>	<u>\$ 12,209</u>	<u>(12.6%)</u>	<u>18.0%</u>
Total Expenses	\$138,096	\$144,037	\$135,846	(4.1%)	6.0%
Operating Loss Before Donations	(\$62,453)	(\$61,646)	(\$59,516)	1.3%	3.6%
Donations/Other Fundraising Revenue	\$ 67,294	\$ 61,944	\$ 71,890	8.6%	(13.8%)
Surplus/(Deficit) after Donations	\$ 4,841	\$ 298	\$ 12,374	N/A	(97.6%)